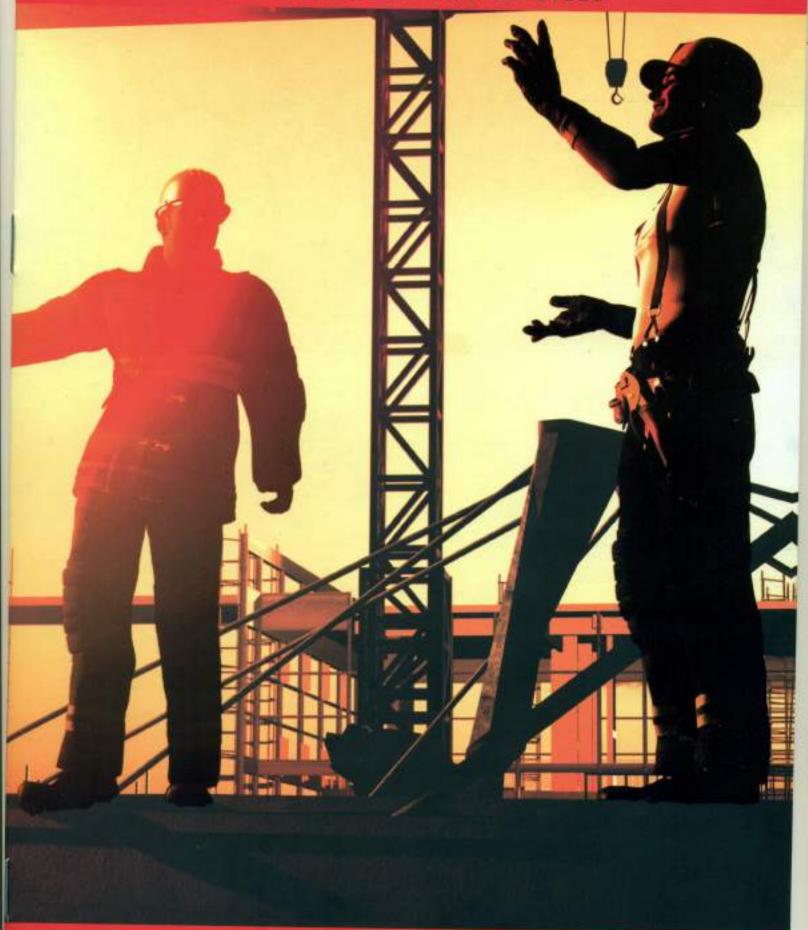
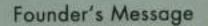
THE GOLD STANDARD IN STEEL



RAZAQUE STEELS





"We will make good steel,
At a profit, if we can,
At a loss, if we must,
But ALWAYS good steel"

Foresight is the key word of our progress, our inspiration. We look ahead to the future and continue to improve our quality and enhance the range of our products to give our customers the best available in the market.

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### Company Overview

Success in any business venture demands perseverance and hard work, experience and foresight.... and much more. With these capabilities, Mr. Sultan Mowjee established and expanded his activities. Way back in 1972, he accepted a challenge when he took over the management of a sick company – Razaque Steels (Pvt,) Limited which was originally established in the early sixties.

In 1971 Bangladesh was created out of East Pakistan. All the assets of Mr. Sultan Mowjee in East Pakistan were declared abandoned properties and vested with the new Government of Bangladesh. Some of the major assets were: steel rolling mills; foundries; edible oil refinery; oil storage & distribution terminals; land & properties. In addition Mr Sultan Mowjee was also on the Board of United Bank Limited prior to nationalization. These huge losses could have caused many groups to collapse but the courage, tenacity and confidence of Mr. Sultan Mowjee remained unshaken...and Razaque Steels carried on manufacturing steel and continued its progress.

During this period, all reinforced construction in Pakistan was done only with plain and deformed Grade 40 bars. Razaque Steels (RSL) took the initiative and approached the world famous Toristeg Steel Corporation of Luxembourg, and with Government approval for the transfer of technology, started manufacturing Ribbed TOR® Steel under license in Pakistan.

The introduction of European quality Ribbed TOR® Steel ushered in a new era of advancement for the steel and construction industry. Today we also manufacture high quality Deformed Bars – Grade 40 & Grade 60 which conforms to ASTM A 615 (American Standards) and in late 2013 added TOR® FE 500 a higher strength hot rolled bar. The Grade 60 was made possible due to close collaboration with Pakistan Steel (of which Razaque Steels is a recognized downstream industry). Razaque Steels was the first purchaser of both the ordinary billets of Pakistan Steel and its ASTM grade 60 billets. Over the years RSL has been one of their largest buyers of raw materials in this category.

For over 60 years we have dedicated ourselves to the progress and modernization of Pakistan's steel industry, a vital component of the national economy. With the introduction of TOR® Steel in 1972 by Razaque Steels, to encouraging the use of ASTM A 615 Grade steel, to the achievement of ISO 9002 in 1999, to the setting up of On Line cutting machines and installation of a modern chemical testing lab in 2012, RSL has led the way to improving the quality of steel supplied in the local market.

The success of TOR® Steel, which is an internationally recognized brand name and owned exclusively by Razaque Steels in Pakistan has led to a number of copy cat products.

We believe that imitation is the best form of flattery.

With its testing facilities and its proven track record for services to customers Razaque Steels products are often referred to as the "Gold Standard" in steel against which other steel products are compared. The credit for this achievement of course goes to the confidence and loyalty shown by our customers and the dedicated teamwork of our staff.

However, we are not content to rest on our present achievements. We will continue to improve our quality and enhance the range of our products to give the Pakistani consumer the best available in the market.



## Certification & Quality











In all the grades and standards we can supply sizes ranging from 10mm to 40mm in diameter in regular and specific cut lengths to best meet customer requirements.

From the initial TOR® technology transferred in 1971 to RSL by M/S Toristeg Corporation of Vienna Austria we have migrated to the latest hot rolled deformed bar version conforming to BSS4449. We have now introduced bars conforming to FE500 (BSS4449/2005) under our TOR® brand name. This has a strength of 500 N/mm2 and will provide Contractors and Clients a safe way of economizing on the quantity of steel used on a project.

The New Beginning:

The First TOR® Steel Bars were used in Pakistan with government approval and the technical collaboration of Toristeg Steel Corporation, Luxembourg. Razaque Steels started manufacturing Ribbed TOR® Steel in 1972. The first major supply of TOR® Steel (over 1000 tons) went for the construction of Lahore Hilton ( now Avari Hotels Ltd).

#### QUALITY POLICY

We commit ourselves to meet the needs and expectations of our customers by providing, 'good steel every time'.

#### We aim to:

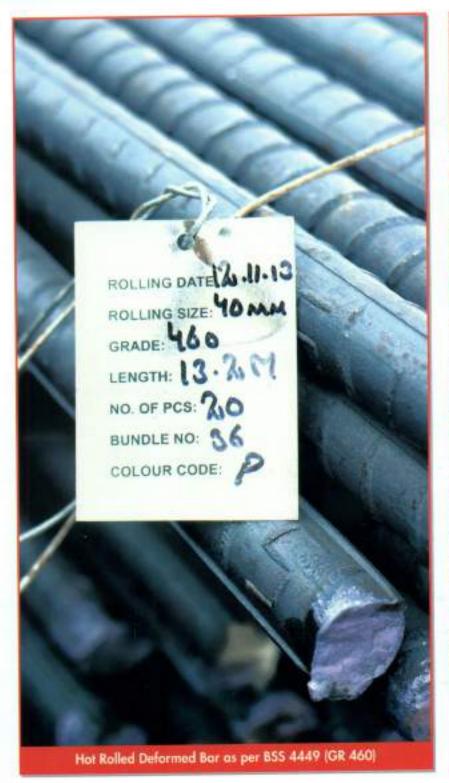
- Manufacture steel that conforms to international standards of quality,
- provide timely deliveries,
- Continually improve our quality management system.

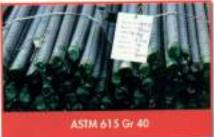






## Our Products















## Milestones in our Progress





The search for excellence continues ....

2013

Introduction of TOR FE 500 - Hot rolled High Strength Deformed bar of 500N/mm2

2011

Online cutting facility introduced - better appearance and reduced wastage to customers

2009

In house chemical testing of raw material introduced

1999

ISO 9002 certification awarded by URS of UK

1992

Helped Pakistan Steel to develop Billets of Grade 60 ASTM quality by test rolling in our factory

non-

Registered as a Downstream industry by Pakistan Steel Mills

1984

Exported steel bars from Pokistan - quality recognized internationally

1983

First company in private sector to purchase MS Billets from government owned Pakistan Steel Mills Corporation and endorse their product

198

In house physical testing of steel ... introduced - one of the first in Pakistan

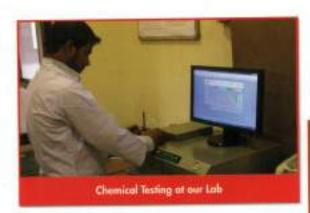
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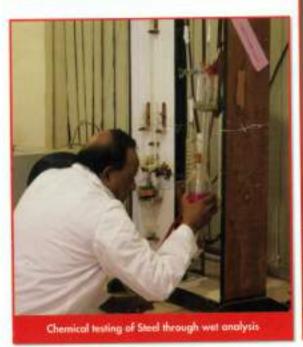
Commenced manufacture of Ribbed TOR® Steel Bars under license



## Quality Testing facilities







We are one of the first private companies in the re-rolling industry have in-house testing facilities for Mechanical and Chemical propert Our Universal machines have a load capacity of 60 m/tons and 1 m/tons. These testing machines can directly check the yield stress bars above 1° without reduction of bar diameter. The laborat along with the manufacturing facility is ISO 9001:2012 certified.

RSL has also established Wet Chemical Testing Lab in 2009 to test key chemical elements to ensure consistent quality prior to start of manufacturing process.

In 2012 RSL installed a state of art fully computerized spectrometer seventeen elements upgrading the testing process.

All tests can be carried out in the presence of customers to create awareness of how to buy good quality steel with complete confider All physical tests can be given with a stress/ strain graph confirm accuracy of results.

Because of these unique testing facilities and proven track record service to customers RSL products are often referred to as the "G Standard" in steel against which other steel products available in market are compared.



Steel bars being tested on our UTM of 100 Tons capacity



## Razaque Steels in your daily Life

We have supplied significant quantities of steel to the following projects across Pakistan:

Bridges, Flyovers, Airports & Ports including:









Various Flyavers in Karachi



Dadu-Moro Bridge



Karakoram Highway [innumerable Bridges]



Chiniot Bridge



Hyderabad By Pass Bridge



Quaid e Azam International Airport - Karachi



Nawabshah Airport Allama Iqbal International Reconstruction Project Berth Engro Pak Tank Terminal Airport



No. 5-10 at Karochi Port at Port Qusim



#### **Energy and Power Projects**

- Tapal Energy
   KESC Thermal Power Unit 1 to 6
   Unit No 4- 6 of 210 MW Power Station at Muzalfargarh
- Lakra Coal Power Project
   Gul Ahmed Energy
   AESL 362 MW Power Project (Muzaffargarh)
   FFC 50 MW Wind pawer (Jhimpir) • FFC Wind Power (Gharo) • Zorlu Wind Power 50 MW (Jhimpir), etc.

#### Cement Industry

- Anwarzaib
   Army Welfare Trust-Nizampur Cement Plant
   Bestway
   Cherat
   Dadabhay
   D.G.Khan
   Essa
- Fauji
   Fecto
   Lucky
   Pakland
   Pioneer
   Saadi, etc

#### Sugar Industry

 Al-Asif Sugar Mills
 Al-Abbas Sugar Mills
 Al-Noor Sugar Mills
 Chasma Sugar Mills
 Habib Sugar Mills
 Pangrio Sugar Mills Shahmurad Sugar Mills, etc.

#### Textile & Other Industries

- Gul Ahmed Textile
   Mohd Faroog Textile
   Nishat Textile
   Idress Textile
   Redco Textile
   Sapphire Textile
- Sapphire Fibers
   Al-Abid Silk Mills
   Younus Textile
   Reliance Cotton
   National Textile
   Ittehad Textile Mills
- National Tiles
   Engro Chemical Plant
   Engro Asahi Polymer
   I.C.I PTA Plant
   Abbott Laboratories
   Roche Pharmaceutical • Hoechst Pharmaceutical • Saindak Copper Project, etc.

#### Banks & Financial Institutions

 ABN Amra Bank
 Bank Al Falah (Formerly B.C.C.I)
 Habib Bank Building (Islamabad)
 MCB Tower
 National Bank of Pakistan (Islamabad) State Bank of Pakistan (Karachi & Islamabad) Commercial Union Building, etc.

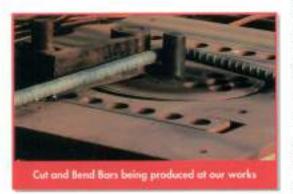
#### Hotels & Multi Story Buildings

- Avari Hotel (Karochi & Lahore)
   Sheraton Hotel
   Hotel Marriot (Islamabad)
   Pearl Continental Hotel
   Serena Hatel
- State Life Building (Hyderabad & D.I.Khan)
   Lakson Square
   F.P.C.C.I Building
   Creek City Project
   Finance and Trade Center (Karachij • P.I.C Building • Dadex Eternit ( Head Office) • Do Burj Tower (Faisalabad) • Techno City
- The Arkadian (AKD)
   Igra University



### Flexibility is our Strength





#### On line cutting and cut and bend facility:

Major clients had approached us to help them control wastage at their sites. With this in mind RSL's technical team undertook a modernization program to introduce on line cutting facilities. Sizes from 16 mm and above can be given in exact lengths (+/- 3 inch tolerance) at a naminal increase in price. Minimum orders required by RSL have been kept at reasonable levels so that even smaller projects can benefit from this service.

#### Chemical laboratory:

Most of our raw material is now being procured from local sources or imports. To ensure strict compliance to international standards each heat is tested in our Chemical lab and only allocated to Production after they pass the test. In addition to the Chemical lab RSL has 3 Universal Testing machines of 60 and 100 ton capacities to test production for physical properties like Yield strength and Ultimate Tensile strength. Both facilities are available for use by third parties at nominal costs and are ISO 9000 certified. By opening up these facilities in the industrial heartland of SITE, RSL assist's the local engineering industry.

RSL has also introduced the ASTM A 706 Deformed bar ("Low Alloy Steel Deformed Bars for Concrete Reinforcement) which is better suited for seismic applications. Consultants aften want to use this bar for cast-in-place concrete bridge reinforcement, shafts and concrete piles.

#### Computerized Quality Control

